



TRANSCONTINENTAL DISTRIBUTION SERVICES, INC.

Distribution Profile	Fill In Only Yellow Blanks			
Customer Profile				
General Contact				
Inbound shipments				
Release orders				
Quality				
Transportation				
Facility location: i.e. Laredo, Pharr, etc.				
High Density Rack Required?				yes / no
Annual Carton Commitment?				Cartons Per Year
Approximate Sq.Ft. Requirement?				Gross
Bonded Designation, i.e. CFS, Class 3, Class 8				type required
HAZMAT / specific handling requirements				
Commencement Date				
Standard Terms and Conditions				yes / no
Term of Contract(months)				
RECEIVING				
Annual Receiving Total				Cartons
				Cntr / Vans
Is there seasonality?	No			(Yes/No)
If Yes, Cartons per Quarter?	1st	2nd	3rd	4th
Number of Peak Weeks Processing (a)				Weeks
Is there seasonality?	No			(Yes/No)
If Yes, Weeks per Quarter?	1st	2nd	3rd	4th
Retail is typically 4 weeks Spring and 8 weeks Fall				
Average Cu.Ft. per Carton				Cu. Ft. per Carton
Average Weeks of Supply in Inventory per Month				Weeks
Number of Peak Weeks of Supply				Weeks
Number of Case Pack SKUs				SKUs
SHIPPING				
Average Number of Outbound Orders per Day				
Type of outbound transportation type, i.e. FTL, LTL, courier				
Average Number of Cartons per Outbound Order				
Average Number of SKUs per Outbound Order				
How are orders sent to the warehouse? (Fax, EDI, Phone...)				
Terms of Sale, (INCOTERM)				
ASN required				yes / no
Outbound Order Type:	> 150 cartons per order			Percent #SKU
	50 - 149 cartons per order			Percent #SKU
	< 50 cartons per order			Percent #SKU
Additional Services				
Hours of operation: Pick / Pack / Labeling etc. Support w/ Carriers / MX Agents Quality Inspections Delivery windows				